

# Deal Teaser



## Submitted by

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## Title

INVESTMENT IN SHIPPING FOR INVESTORS WHO DO NOT NEED TO BE FAMILIAR WITH IT

## Deadline

N/A

## Distressed Companies

No

## Sector

SHIPPING

## Active Regions

WORLDWIDE

**Do you have a direct mandate from the buyer or seller?**

**# of Employees**

No

Unknown

### Deal Structure

PURCHASE AND BARE BOAT CHARTERING OF VESSELS

### Reason For Selling

N/A

### Legal Constraints

N/A

### Revenue Target

To be defined on a case by case basis

### Business Description & Market Information

Investor acquires, through an SPV, a Vessel identified and proposed by the Manager with simultaneous chartering to the latter under “bare boat charter” terms; Manager is under the obligation to buy the vessel at the end of the charter period. Bare boat charterparty has the advantage of not involving the Investor to the maritime business, as Manager is responsible for vessel operation; The Manager advances c. 20% of vessel’s value, to be used by the Investor for acquisition deposit, security and transaction costs. Investor owns the vessel (although he has paid 80% only) and charters her to the Manager (Charterer). Investment will be recovered through the charter hires, serving as installment payments and structure depends on the specific deal. Charter period is up to seven years.

### Additional Information

THIS IS AN UMBRELLA DEAL ADDRESSED TO INVESTORS WILLING TO INVEST IN SHIPPING WITHOUT BEING INVOLVED IN VESSEL OPERATION (RENT-A-CAR RATHER THAN TAXI CONCEPT). IT CAN APPLY ONCE OR MORE TIMES, AS THERE ARE CONSTANTLY FINANCE OPPORTUNITIES IN SHIPPING. MAIN ADVANTAGES: INVESTOR ACQUIRES THE ENTIRE VESSEL BUT PAYS 80%. NO NEED OF FAMILIARITY WITH SHIPPING. VESSEL SERVES AS SECURITY.

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